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CAPABILITY STATEMENT

Northwind Integration Group

Secure audiovisual and collaboration systems for federal facilities

Jordan Sample, Director of Federal Programs
federal@example.com
Office (703) 555-0142
www.example.com

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WHO WE ARE

Northwind designs, installs and supports conference, command center and courtroom AV systems for federal agencies. Our cleared technicians deliver on secure sites, and our CTS-D designers document every system to agency standards.

CORE COMPETENCIES

- Conference room and huddle space AV
- Command center and video wall systems
- Courtroom audio and evidence presentation
- Secure (SIPR/NIPR) collaboration rooms
- Structured cabling and fiber
- Maintenance and on-site support

PAST PERFORMANCE

Department of Defense, Department of the Army
Conference room AV modernization, 22 rooms, with SIPR/NIPR separation
$1.2M · 2024–2025 · W91QV126F0042

Department of Homeland Security, U.S. Immigration and Customs Enforcement
Video wall and operations center display upgrade
$487K · 2025 · 70CDCR25P00000318

General Services Administration, Public Buildings Service
Courtroom audio reinforcement and assistive listening
$319K · 2024–2025 · 47QSWA24F0SAMP

Additional experience
Fairfax County courthouse AV refresh (2023)

DIFFERENTIATORS

- ✓ Secret-cleared installation crews
- ✓ CTS-D and Crestron/Q-SYS certified staff
- ✓ Same-week service across the DC region

CERTIFICATIONS

SDVOSB · HUBZone

NAICS CODES

- 238210 Electrical and low-voltage contractors (primary)
- 541512 Computer systems design
- 334310 Audio and video equipment manufacturing
- 423690 Electronic parts and equipment wholesalers

PSC CODES

5836 · 5965 · J058 · N058

CONTRACTING

- GSA MAS 47QSWA20D00XX
- GSA MAS SIN 334310
- Army ITES-3H (subcontractor)
- Government purchase card accepted

POINT OF CONTACT

Jordan Sample
Director of Federal Programs
federal@example.com
Office (703) 555-0142
www.example.com
1200 Sample Street, Suite 400, Arlington, VA 22201

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