NI

Northwind Integration Group
1200 Sample Street, Suite 400, Arlington, VA 22201 · (703) 555-0142 ·
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UEI SAMPLE00UEI1
CAGE 0SMP1

RESPONSE TO SOURCES SOUGHT / REQUEST FOR INFORMATION

Conference Room AV Refresh, Building 210

Notice W91QV1-27-R-0007 · Department of Defense, MICC Fort Belvoir

Submitted to	Pat Example, contracting@example.mil
Response due	December 4, 2026
Submitted by	Northwind Integration Group, Jordan Sample

1 Company information

Legal name	NORTHWIND INTEGRATION GROUP LLC
Doing business as	Northwind Integration Group
Address	1200 Sample Street, Suite 400, Arlington, VA 22201
UEI	SAMPLE00UEI1
CAGE code	0SMP1
NAICS codes	238210 Electrical and low-voltage contractors (primary) 541512 Computer systems design 334310 Audio and video equipment manufacturing 423690 Electronic parts and equipment wholesalers
Business size	Small business under NAICS 238210
Socio-economic status	Service-Disabled Veteran-Owned Small Business; HUBZone
GSA Schedule	47QSWA20D00XX
Other contract vehicles	GSA MAS SIN 334310; Army ITES-3H (subcontractor)
CMMC	Level 2 (self-assessment)

2 Statement of interest

Northwind Integration Group intends to submit an offer as the prime contractor under W91QV1-27-R-0007. Based on our status, we respectfully recommend that this requirement be set aside for Service-disabled veteran-owned small businesses.

3 Capability summary

Northwind designs, installs and supports conference, command center and courtroom AV systems for federal agencies. Our cleared technicians deliver on secure sites, and our CTS-D designers document

every system to agency standards.

- Conference room and huddle space AV
- Command center and video wall systems
- Courtroom audio and evidence presentation
- Secure (SIPR/NIPR) collaboration rooms
- Structured cabling and fiber
- Maintenance and on-site support

4 Relevant experience

Conference room AV modernization, 22 rooms, with SIPR/NIPR separation

Department of Defense, Department of the Army · W91QV126F0042 · $1.2M · 2024-03 to 2025-09

Video wall and operations center display upgrade

Department of Homeland Security, U.S. Immigration and Customs Enforcement · 70CDCR25P00000318 · $487K · 2025-01 to 2025-08

Courtroom audio reinforcement and assistive listening

General Services Administration, Public Buildings Service · 47QSWA24F0SAMP · $319K · 2024-06 to 2025-05

5 Point of contact

Name	Jordan Sample, Director of Federal Programs
Email	federal@example.com
Phone	(703) 555-0142
Website	www.example.com

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COMPANY DATA

UEI
SAMPLE00UEI1

CAGE CODE
0SMP1

LEGAL NAME
Northwind Integration Group LLC

BUSINESS SIZE
Small business under NAICS 238210

CMMC
Level 2 (self-assessment)

ESTABLISHED
2011

SOCIO-ECONOMIC STATUS

SDVOSB · HUBZone

NAICS CODES

- 238210 Electrical and low-voltage contractors (primary)
- 541512 Computer systems design
- 334310 Audio and video equipment manufacturing
- 423690 Electronic parts and equipment wholesalers

PSC CODES

- 5836 Video recording and reproducing equipment
- 5965
- J058 Maintenance and repair: communication equipment
- N058 Installation: communication equipment

CONTRACT VEHICLES

- GSA MAS 47QSWA20D00XX
- GSA MAS SIN 334310
- Army ITES-3H (subcontractor)

Government purchase card accepted

POINT OF CONTACT

Jordan Sample
Director of Federal Programs
federal@example.com
Office (703) 555-0142
www.example.com
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Arlington, VA 22201

CAPABILITY STATEMENT

Northwind Integration Group

Secure audiovisual and collaboration systems for federal facilities

COMPANY OVERVIEW

Northwind designs, installs and supports conference, command center and courtroom AV systems for federal agencies. Our cleared technicians deliver on secure sites, and our CTS-D designers document every system to agency standards.

CORE COMPETENCIES

- Conference room and huddle space AV
- Command center and video wall systems
- Courtroom audio and evidence presentation
- Secure (SIPR/NIPR) collaboration rooms
- Structured cabling and fiber
- Maintenance and on-site support

DIFFERENTIATORS

- ✓ Secret-cleared installation crews
- ✓ CTS-D and Crestron/Q-SYS certified staff
- ✓ Same-week service across the DC region

PAST PERFORMANCE

Department of Defense, Department of the Army
Conference room AV modernization, 22 rooms, with SIPR/NIPR separation
$1.2M · 2024–2025 · W91QV126F0042

Department of Homeland Security, U.S. Immigration and Customs Enforcement
Video wall and operations center display upgrade
$487K · 2025 · 70CDCR25P00000318

General Services Administration, Public Buildings Service
Courtroom audio reinforcement and assistive listening
$319K · 2024–2025 · 47QSWA24F0SAMP

Additional experience
Fairfax County courthouse AV refresh (2023)

Federal past performance from USAspending.gov. Updated 2026-11-23.